



**Coimisiún na Scrúduithe Stáit
State Examinations Commission**

Leaving Certificate Applied 2018

**Vocational Specialism –
Hair & Beauty**

Practical Coursework

Marking Scheme

Hair & Beauty
Practical Examination 2018
Marking Criteria – Performance Test 1

(Client attending birthday dinner, has long hair, requires half up, half down style, with plait & hair accessory)

Total Mark: 100

Research, Planning & Preparation - 20		
Research & Investigation	<ul style="list-style-type: none"> • Two ways brief could be completed - evidence of consulting books, web sites, magazines etc. with references credited; • Factors that need to be considered - model, skill level, time required / available, equipment, materials, costs; etc. • Evidence of pre consultation with client; • Solution to be used at performance test - outlined with reason for selecting; etc. 	10
Planning & Preparation	<ul style="list-style-type: none"> • Time / work plan including sequence of task; • List of requirements - skills, equipment, materials, products, furniture; etc. • List of costs - consumable products and materials; • Advance set-up of 'salon'- preparation of refreshments, reading material, appointment book, style book, retail products, paperwork for billing, receipt book; etc. • Set up and organisation of candidates work station / work area; • Appropriate protective clothing / materials available for client and candidate; etc. 	10
Implementation - 60		
Order of work	<ul style="list-style-type: none"> • Correct sequence of work; • Time management; • All required elements of test completed – refreshments; reading material; style book consultation; record card; demonstration of specific skills, styling tools & equipment; plait and hair accessory; two products to enhance / give hold; aftercare advice; hair spray product purchase & advice on safe use; billing; cash payment; receipt; next appointment for blow dry; evaluation; etc. 	10
Hygiene / Safety / Protection	<ul style="list-style-type: none"> • Hygienic work practices - client, self, work area / surfaces, equipment, tools, appliances, products; cleaning procedures etc. including safe / hygienic disposal of waste; • Safe work practice - client, self, work area, equipment, tools, appliances, products, liquids, chemicals, temperatures, spillages; etc. • Candidate / client's clothing protected - towels, gowns etc.; tidied after use; • Clients personal belongings stored safely; etc. 	10
Use of resources	<ul style="list-style-type: none"> • Knowledgeable / appropriate selection of resources / materials to carry out procedures; • Tidy and orderly workstation, work area, resources / materials / products; • Use of reception area including - reading material, refreshments, client record card, appointment book, payment method, receipt, sale of retail products; etc. • Economic use of resources; etc. 	10
Practical Skills/ Manipulative skills	<ul style="list-style-type: none"> • Co-ordination / dexterity in the use of equipment, tools, materials and products; • Manipulative skills / technique appropriate to equipment / products; correct use of tools / equipment / products; • Creative ability; etc. 	20
Communication / Appearance	<ul style="list-style-type: none"> • Appropriate interaction with client and others - greets client, looks after client's needs, positive body language, personal presence, self-confidence; • Knowledge / explanation of products used; • Discusses completed service with client / asks for clients opinion on outcome / offers aftercare advice; • Client record card used to record required information; • Assists client with purchase and safe use of a hairspray product; • Presents itemised bill to client with explanation; accepts cash payment and issues receipt; • Discusses / makes next appointment for client for blow-dry; • Professional appearance and personal hygiene of candidate; etc. 	10
Evaluation - 20		
Critical self-evaluation by candidate	<ul style="list-style-type: none"> • Self-evaluation and reflection on completed test; • Personal strengths and challenges identified; • Candidate satisfaction / client satisfaction with final outcome; • Suggestions for improvement - what could have been done differently and how; etc. 	10
Meeting the brief	<ul style="list-style-type: none"> • Overall impact of completed test e.g. aesthetics, fashion, appeal, creativity; etc. • Overall quality of execution; etc. 	10

Hair & Beauty
Practical Examination 2018
Marking Criteria – Performance Test 2

(Client attending Christmas themed party, has short hair, requires wash and blow-dry, scalp treatment & head massage)

Total Mark: 100

Research, Planning & Preparation - 20		
Research & Investigation	<ul style="list-style-type: none"> • Two ways brief could be completed - evidence of consulting books, web sites, magazines etc. with references credited; • Factors that need to be considered - model, skill level, time required / available, equipment, materials, costs; etc. • Evidence of pre consultation with client; • Solution to be used at performance test - outlined with reason for selecting; etc. 	10
Planning & Preparation	<ul style="list-style-type: none"> • Time / work plan / sequence of task; • List of requirements - skills, equipment, materials, products, furniture; etc. • List of costs - consumable products and materials; • Advance set-up of 'salon' - preparation of refreshments, reading material, appointment book, retail products, paperwork for billing, receipt book; etc. • Set up and organisation of candidate work station / work area; • Appropriate protective clothing / materials available for client and candidate; etc. 	10
Implementation - 60		
Order of work	<ul style="list-style-type: none"> • Correct sequence of work; • Time management; • All required elements of test completed - refreshments, reading material; consultation - hair & scalp analysis; Christmas festive look; record card; demonstration of specific skills, styling tools, equipment; shampoo service; scalp treatment, two massage movements; blow-dry, two accessories / products; fixing agent; aftercare advice - hair accessory purchase & advice; billing; gift voucher payment; receipt; next appointment - nail art, evaluation; etc. 	10
Hygiene / Safety / Protection	<ul style="list-style-type: none"> • Hygienic work practices - client, self, work area / surfaces, equipment, tools, appliances, products, cleaning procedures etc. including safe / hygienic disposal of waste; • Safe work practice - client, self, work area, equipment, tools, appliances, products, liquids, chemicals, temperatures, spillages; etc. • Candidate / client's clothing protected, towels, gowns etc.; tidied after use; • Clients personal belongings stored safely; etc. 	10
Use of resources	<ul style="list-style-type: none"> • Knowledgeable / appropriate selection of resources / materials to carry out procedures; • Tidy and orderly workstation, work area, resources / materials / products; • Use of reception area including - reading material, refreshments, client record card, appointment book, payment method, receipt, sale of retail products; etc. • Economic use of resources; etc. 	10
Practical Skills/ Manipulative skills	<ul style="list-style-type: none"> • Co-ordination / dexterity in the use of equipment, tools, materials and products; • Manipulative skills / technique appropriate to equipment / products / correct use of tools / equipment / products; • Creative ability; etc. 	20
Communication / Appearance	<ul style="list-style-type: none"> • Appropriate interaction with client and others – greets client, looks after client's needs, positive body language, personal presence, self-confidence; • Knowledge / explanation of products used; • Discusses completed service with client / asks for clients opinion on outcome / offers care advice; • Client record card used to record required information; • Assists client with purchase of a hair accessory and advises on creative use; • Presents itemised bill to client with explanation; accepts gift voucher and issues receipt; • Discusses / makes next appointment for client for nail art; • Professional appearance and personal hygiene of candidate; etc. 	10
Evaluation - 20		
Critical self-evaluation by candidate	<ul style="list-style-type: none"> • Self-evaluation and reflection on completed test; • Personal strengths and challenges identified; • Candidate satisfaction / client satisfaction with final outcome; • Suggestions for improvement - what could have been done differently and how; etc. 	10
Meeting the brief	<ul style="list-style-type: none"> • Overall impact of completed test e.g. aesthetics, fashion, appeal, creativity; etc. • Overall quality of execution; etc. 	10

Hair & Beauty
Practical Examination 2018
Marking Criteria – Performance Test 3
 (Client attending new make-up launch at department store, requires make-up & false eyelashes)
Total Mark: 100

Research, Planning & Preparation - 20		
Research & Investigation	<ul style="list-style-type: none"> • Two ways brief could be completed - evidence of consulting books, web sites, magazines etc. with references credited; • Factors that need to be considered - model, skill level, time required / available, equipment, materials, costs; etc. • Evidence of pre consultation with client; • Solution to be used at performance test - outlined with reason for selecting; etc. 	10
Planning & Preparation	<ul style="list-style-type: none"> • Time / work plan / sequence of task; • List of requirements - skills, equipment, materials, products, furniture; etc. • List of costs - consumable products and materials; • Advance set-up of 'salon' - preparation of refreshments, reading material, appointment book, retail products, paperwork for billing, receipt book; etc. • Set up and organisation of candidate work station / work area; • Appropriate protective clothing / materials available for client and candidate; etc. 	10
Implementation - 60		
Order of work	<ul style="list-style-type: none"> • Correct sequence of work ; • Time management; • All required elements of test completed - refreshments, reading material; consultation - skin analysis, choice of make-up and eyelashes; record card; demonstration of specific skills, tools and equipment to include - cleanse, tone, moisturise, application of make-up & eyelashes; aftercare advise, advice on purchase and storage of a lipstick; billing, credit card payment; receipt; next appointment - pedicure; evaluation; etc. 	10
Hygiene / Safety / Protection	<ul style="list-style-type: none"> • Hygienic work practices - client, self, work area / surfaces, equipment, tools, appliances, products, cleaning procedures etc. including safe / hygienic disposal of waste; • Safe work practice - client, self, work area, equipment, tools, appliances, products, liquids, chemicals, temperatures, spillages; etc. • Candidate / client's clothing protected, towels, gowns etc. tidied after use; • Client's personal belongings stored safely; etc. 	10
Use of resources	<ul style="list-style-type: none"> • Knowledgeable / appropriate selection of resources / materials to carry out procedures; • Tidy and orderly workstation, work area, resources / materials / products; • Use of reception area including - reading material, refreshments, client record card, appointment book, payment method, receipt, sale of retail products; etc. • Economic use of resources; etc. 	10
Practical Skills/ Manipulative skills	<ul style="list-style-type: none"> • Co-ordination / dexterity in the use of equipment, tools, materials and products, manipulative skills / technique appropriate to equipment / products / correct use of tools / equipment / products; • Creative ability; etc. 	20
Communication / Appearance	<ul style="list-style-type: none"> • Appropriate interaction with client and others - greets client, looks after client's needs, positive body language, personal presence, self-confidence; • Knowledge / explanation of products used; • Discusses completed service with client / asks for clients opinion on outcome / offers care advice; • Client record card used to record required information; • Assists client with purchase and storage of lipstick; • Presents itemised bill with explanation, accepts credit card payment and issues receipt; • Discusses / makes next appointment for client for a pedicure; • Professional appearance and personal hygiene of candidate; etc. 	10
Evaluation - 20		
Critical self-evaluation by candidate	<ul style="list-style-type: none"> • Self-evaluation and reflection on completed test; • Personal strengths and challenges identified; • Candidate satisfaction / client satisfaction with final outcome; • Suggestions for improvement – what could have been done differently and how; etc. 	10
Meeting the brief	<ul style="list-style-type: none"> • Overall impact of completed test e.g. aesthetics, fashion, appeal, creativity; etc. • Overall quality of execution; etc. 	10

Hair & Beauty

Practical Examination 2018

Marking Criteria – Performance Test 4

(Client recently returned from a sun holiday, requires a deep cleansing facial treatment, eye treatment, hand and arm exfoliation and moisturising treatment)

Total Mark: 100

Research, Planning & Preparation - 20		
Research & Investigation	<ul style="list-style-type: none"> • Two ways brief could be completed - evidence of consulting books, web sites, magazines etc. with references credited; • Factors that need to be considered - model, skill level, time required / available, equipment, materials, costs; etc. • Evidence of pre consultation with client; • Solution to be used at performance test - outlined with reason for selecting; etc. 	10
Planning & Preparation	<ul style="list-style-type: none"> • Time / work plan / sequence of task; • List of requirements - skills, equipment, materials, products, furniture; etc. • List of costs - consumable products and materials; • Advance set-up of 'salon' - preparation of e.g. refreshments, reading material, appointment book, retail products, paperwork for billing, receipt book; etc. • Set up and organisation of candidate work station / work area; • Appropriate protective clothing / materials available for client and candidate; etc. 	10
Implementation - 60		
Order of work	<ul style="list-style-type: none"> • Correct sequence of work; • Time management; • All required elements of test completed - refreshments, reading material; consultation - skin analysis of face, hands & arms, choice of suitable treatments; record card; demonstration of specific skills, tools and equipment – cleanse, tone, moisture skin; making, applying and removing facemask; eye treatment; hand / full arm exfoliation and moisturising treatment, two massage movements; aftercare advise - purchase and application of eye cream; billing; debit card payment; receipt; next appointment for body message; evaluation; etc. 	10
Hygiene / Safety / Protection	<ul style="list-style-type: none"> • Hygienic work practice - client, self, work area, equipment, tools, appliances, products, cleaning procedure etc. including safe / hygienic disposal of waste; • Safe practice - client, self, work area, equipment, tools, appliances, products, liquids, chemicals, temperatures, spillages; etc. • Candidate / client's clothing protected, towels, gowns etc. tidied after use; • Clients personal belongings stored safely; etc. 	10
Use of resources	<ul style="list-style-type: none"> • Knowledgeable / appropriate selection of resources / materials to carry out procedures; • Tidy and orderly workstation, work area, resources / materials / products, use of reception area including - reading material, refreshments, client record card, appointment book, payment method, receipt, sale of retail products; etc. • Economic use of resources; etc. 	10
Practical Skills/ Manipulative skills	<ul style="list-style-type: none"> • Co-ordination / dexterity in the use of equipment, tools, materials and products; • Manipulative skills / technique appropriate to equipment / products / correct use of tools / equipment / products; • Creative ability; etc. 	20
Communication / Appearance	<ul style="list-style-type: none"> • Appropriate interaction with client and others - greets client, looks after client's needs, positive body language, personal presence, self-confidence; • Knowledge / explanation of products used; • Discusses completed service with client / asks for clients opinion on outcome / offers care advice; • Client record card used to record required information; • Assists client with purchase and application of eye cream; • Presents itemised bill with explanation, accepts debit card payment and issues receipt; • Discusses / makes next appointment for client for a body massage; • Professional appearance and personal hygiene of candidate; etc. 	10
Evaluation - 20		
Critical self-evaluation by candidate	<ul style="list-style-type: none"> • Self-evaluation and reflection on completed test; • Personal strengths and challenges identified; • Candidate satisfaction / client satisfaction with final outcome; • Suggestions for improvement – what could have been done differently and how; etc. 	10
Meeting the brief	<ul style="list-style-type: none"> • Overall impact of completed test e.g. aesthetics, fashion, appeal, creativity; etc. • Overall quality of execution; etc. 	10