

BUSINESS STUDIES – PAPER II, 2007

Write your Examination Number here:



For use with QUESTION 5 (A)

1.	In your opinion, is there a market for a new range of hoodies for teenagers?
	Yes <input style="width: 30px; height: 20px;" type="checkbox"/> No <input style="width: 30px; height: 20px;" type="checkbox"/> No Opinion <input style="width: 30px; height: 20px;" type="checkbox"/> (Please tick one option.)
2.	
3.	
4.	

For use with QUESTION 5 (B)

BUSINESS PLAN

COMPANY DETAILS	
Name of Company	
Address of Company	
Directors	(i) (ii)
Marketing Manager	
Production Manager	
Company Bank	
PRODUCT	
Description of New Product	
MARKET RESEARCH	
Size of Target Market	
Main Competitors	(i) (ii)
Selling Price per hoody	€
SALES PROMOTION	
Three Suitable Methods	(i)
	(ii)
	(iii)
FINANCE	
Total Amount Required	€
Amount of Finance Available	€
Loan Required	€
DIRECTORS' SIGNATURES	
	(i) (ii)
DATE	

PLEASE RETURN THIS PAGE WITH YOUR ANSWER BOOK

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For use with QUESTION 2 (B) (ii)

DOORS FOR ALL OCCASIONS Ltd		CREDIT NOTE No. 23	
Wood Lane, Limerick			
Telephone: 061 345672		VAT Reg. No. IE 4567123L	
To: _____ _____ _____		Date: _____	
		Order No. _____	
QUANTITY	DESCRIPTION	UNIT PRICE €	TOTAL (EX VAT) €
		Total (Ex. VAT)	
		Trade Discount	
		VAT	
E & OE		Total (Incl. VAT)	

For use with QUESTION 2 (B) (iii)

Sales Returns Book of DOORS FOR ALL OCCASIONS Ltd						
Date	Details	Credit Note No.	F	NET €	VAT €	Total €

For use with QUESTION 3 (A)

CASH FLOW FORECAST OF HARP Ltd FOR THE PERIOD FEBRUARY TO JULY 2008

	Feb. €	March €	April €	May €	June €	July €	Total Feb. – July €
RECEIPTS							
Cash Sales	85,000	85,000					
Loan							
A. TOTAL RECEIPTS	85,000	85,000					
PAYMENTS							
Cash Purchases	40,000	40,000					
Light and Heat		8,000					
Wages	30,000	30,000					
Motor Vehicles							
Dividend							
Rent	4,000	4,000					
B. TOTAL PAYMENTS	74,000	82,000					
Net Cash (A – B)	11,000	3,000					
Opening Cash	1,000	12,000	15,000				
Closing Cash	12,000	15,000					